

Department	Business Development
Location	Mumbai / Navi Mumbai / Pune
Designation	Asst. Gen. Manager / Chief Manager / Manager
Qualification	i) Bachelor's Degree from Govt. recognized University
Experience	Preferably min. 5 years relevant experience in reputed Co-operative / Nationalised / Private Bank / SFB or Financial Institution in leadership position / Business development
Age	Preferably below 45 years , however relaxation may be allowed for deserving case.
Probation	Candidate selected shall be on probation for period of 1 Year from date of joining of bank.
Duties & Responsibility	i) Managing & leading the team for Marketing of products / Mobilisation of deposits ii) Establishing new connections with HNI Customers iii) Strategic Tie-ups with Real Estate Agencies / Builder Lobby iv) Expansion / Collaboration with industrial estates to broaden the MSME Exposure v) Monitoring of performance of each Branch / Team mapped under them & Creating Marketing Teams / Feet on street vi) Ensure timely compliance of Audit queries, guidelines & instructions issued by regulatory authorities and proper housekeeping. vii) Suggestions to the Management / Cluster Heads for improvement in business activities viii) Devising & Designing innovative marketing activities for Business growth ix) Sanction of Credit proposals within the delegated powers

*** Selection of candidate will be based on past experience & performance in interview, relaxations may be considered in age or qualification criteria if candidate found suitable for the post.**